

<b>Job Title:</b>	Multiple District Fundraising Coordinator	<b>Job Category:</b>	National
<b>Reports To:</b>	Business Manager	<b>Duration of Role</b>	One Year
<b>Location:</b>	N/A	<b>Travel Required:</b>	No
<b>MD Budget</b>	Yes Rules of Audit apply	<b>Position Type:</b>	Voluntary
<b>Date Posted:</b>	Jul 2020	<b>Post Expiry:</b>	Jun 2023

**Job Description**

**Role and Responsibilities**  
 Research and complete applications for grants to assist with the running of Lions Clubs NZ programs.  
 Write applications and mail-shots, using direct mailing to reach a range of potential and current donors.  
 Research potential donors to gain insight into needs, beliefs and donation habits to understand how to position our organisation to them.  
 Assist in brainstorming and creating new methods to raise funds for Lions Clubs NZ.  
 Leverage technology and social media where possible to improve fundraising activities.  
 Maintain complete and orderly records of donors and manage regular donor communications.  
 Build upon existing donor relationships and form new donor relationships on a regular basis.  
 Increase funds by researching and targeting charitable trusts whose criteria match the charity's aims and activities

**Qualifications for Role**  
 Exemplary communication abilities  
 At least two years of fundraising experience  
 Experience in the NFP sector  
 Creativity, imagination and an entrepreneurial attitude towards fundraising  
 A proactive attitude, drive and enthusiasm to carry out projects to conclusion  
 The capability to work under pressure and meet deadlines  
 Great organisational and project management skills and attention to detail  
 Resilience, particularly when faced with setbacks  
 A willingness to carry out a range of administrative tasks.

**Preferred Skills**  
 The successful applicant will be an experienced fundraiser with a successful track record in increasing funds for a NFP provider. A broad understanding of our National and Local programs is an advantage but not essential as full training will be given.

Document Owner:	Council of Governors
Authorised By:	
Approval Date and Version #:	
Revision Date:	



**Lions Clubs New Zealand**

*Kia Manaaki | We Serve*